**SECURITIES ANI** 



Wash.

ANNUAL AUDITED REPORT

**FORM X-17A-5** 

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OMB APPROVAL

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#### **FACING PAGE**

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING	08/01/06 MM/DD/YY	AND ENDING	07/31/07 MM/DD/YY
A. REGIS	STRANT IDENTIFI	ATAME AND EXCHANGE COMMI	SION
NAME OF BROKER-DEALER:		RECEIVED	OFFICIAL USE ONLY
First Dallas Securities, Inc.		SEP 2 8 2007	
ADDRESS OF PRINCIPAL PLACE OF BUSINES	SS: (Do not use P.O. B	BRANCH OF REGISTRATIONS  NO.)  AND  EXAMINATIONS	NS FIRM ID. NO.
2905 Maple Avenue	<u> </u>	03 EXAMINATIONS	
	(No. and Street)		
Dallas	TX		75201
(City)	(State)		(Zip Code)
NAME AND TELEPHONE NUMBER OF PERSO	ON TO CONTACT IN E		rea Code – Telephone No.)
B. ACCO	UNTANT IDENTIFIC	CATION	
INDEPENDENT PUBLIC ACCOUNTANT whose	opinion is contained in	this Report*	
CF & Co., L.L.P.	•	,	
	ndividual, state last, first, midd	ile name)	
14175 Proton Rd.	Dallas	TX	75244
(Address)	(City)	(State)	(Zip Code)
CHECK ONE:		PRO	CESSED
X Certified Public Accountant		A NOV	0 5 2007
Public Accountant		4/	
Accountant not resident in United Sta	ates or any of its possess		OMSUN <del>ANCIAL —</del>
FOR OFFICIAL USE ONLY			

<sup>\*</sup>Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See section 240.17a-5(e)(2).



#### **OATH OR AFFIRMATION**

I, <u>Camille Hays</u>	, swear (or affirm) that, to the best of my
	nancial statement and supporting schedules pertaining to the firm of
	, as of July 31 , 2007, are true and correct.
	company nor any partner, proprietor, principal officer or director has
any proprietary interest in any account class	sified solely as that of a customer, except as follows:
CATUDIAL W CADU	my prule la
KATHRYN W GARVI	
State of Texas	\$
Comm. Exp. 08-30-20	Chief Operating Officer
······································	Title
K+O JA.	
Jachryn M. Harr	<del>_</del>
Notary Public	
This report** contains (check all ap	inlicable hoves):
	pheadic doxes.
X (a) Facing page. X (b) Statement of Financial Condition. X (c) Statement of Income (Loss). X (d) Statement of Cash Flows X (e) Statement of Changes in Stockhol X (f) Statement of Changes in Liabilitie X (g) Computation of Net Capital. X (h) Computation for Determination of X (i) Information Relating to the Posses X (j) A Reconciliation, including appression	
X (c) Statement of Income (Loss).	
X (d) Statement of Cash Flows	
(d) Statement of Changes in Stockhol	dare' Equity or northers' or Sale Proprietor's Capital
(c) Statement of Changes in Lightlitic	ders' Equity or partners' or Sole Proprietor's Capital.
(f) Statement of Changes in Liabilitie	s Subordinated to Claims of Creditors.
(g) Computation of Net Capital.	CD D
(h) Computation for Determination of	f Reserve Requirements Pursuant to Rule 15c3-3.
X (i) Information Relating to the Posses	ssion or control Requirements Under Rule 15c3-3.
X (j) A Reconciliation, including approximation for Determination of	ropriate explanation, of the Computation of Net Capital Under Rule 15c3-1 and the
(k) A Reconciliation between the au-	f the Reserve Requirements Under Exhibit A of Rule 15c3-3.  dited and unaudited Statements of Financial Condition with respect to methods of con-
solidation.	unca and unaddited statements of i maneral condition with respect to inclinds of con-
(I) An Oath or Affirmation.	
(m) A copy of the SIPC Supplemental	Report.
	nadequacies found to exist or found to have existed since the date of the previous audit.
(o) Independent auditor's report on in	•

<sup>\*\*</sup>For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

#### FIRST DALLAS SECURITIES, INC.

REPORT PURSUANT TO RULE 17a-5(d)

YEAR ENDED JULY 31, 2007

#### FIRST DALLAS SECURITIES, INC.

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#### **Independent Auditor's Report**

Board of Directors First Dallas Securities, Inc.

We have audited the accompanying statement of financial condition of First Dallas Securities, Inc. as of July 31, 2007, and the related statements of income, changes in stockholder's equity, changes in liabilities subordinated to claims of general creditors, and cash flows for the year then ended that you are filing pursuant to rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of First Dallas Securities, Inc., as of July 31, 2007, and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Our audit was made for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in the Schedules I and II is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

CF & Co., L.L.P.

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Dallas, Texas September 25, 2007

## FIRST DALLAS SECURITIES, INC. Statement of Financial Condition July 31, 2007

#### **ASSETS**

Cash and cash equivalents	\$	393,694
Receivable from broker-dealers and clearing organizations		168,238
Securities owned at market value		648,500
Other assets		3,364
	<u>\$</u>	<u>1,213,796</u>
LIABILITIES AND STOCKHOLDER'S EQUITY		
Liabilities Accrued expenses and other payables Due to Parent	\$ 	25,354 116,590 141,944
Stockholder's equity Common stock, 1,000,000 shares authorized with \$.05 par value, 10,000 shares issued and outstanding		500
Additional paid in capital		61,200
Retained earnings		1,010,152
Total stockholder's equity		1,071,852

The accompanying notes are an integral part of these financial statements.

<u>\$ 1,213,796</u>

## FIRST DALLAS SECURITIES, INC. Statement of Income For the Year Ended July 31, 2007

Revenues	
Securities commissions	\$ 4,954,791
Sale of investment company shares	344,521
Other income related to securities business	645,421
Interest income	34,787
	5,979,520
Expenses	
Registered representatives commissions	2,010,963
Commissions and clearance paid to all other brokers	341,144
Losses in error account	(5,881)
Regulatory fees and expenses	56,458
Other expenses	3,391,973
	5,794,657
Income before income taxes	184,863
Provision for state income taxes	6,577
Provision for Federal income taxes	60,620
Net income	<u>\$ 117,666</u>

## FIRST DALLAS SECURITIES, INC. Statement of Changes in Stockholder's Equity For the Year Ended July 31, 2007

	Common Stock	Additional Paid In Capital	Retained Earnings	<u>Total</u>
Balances at July 31, 2006	\$ 500	\$ 61,200	\$ 892,486	\$ 954,186
Net income			117,666	117,666
Balances at July 31, 2007	<u>\$ 500</u>	<u>\$ 61,200</u>	<u>\$ 1,010,152</u>	<u>\$ 1,071,852</u>

# FIRST DALLAS SECURITIES, INC. Statement of Changes in Liabilities Subordinated to Claims of General Creditors For the Year Ended July 31, 2007

Balance at July 31, 2006	\$ -0-
Increases	-0-
Decreases	
Balance at July 31, 2007	\$ -0-

#### FIRST DALLAS SECURITIES, INC.

### Statement of Cash Flows For the Year Ended July 31, 2007

Cash flows from operating activities:		
Net income	\$	117,666
Adjustments to reconcile net income to net		
cash provided (used) by operating activities:		
Change in assets and liabilities:		
Decrease in receivable from broker-dealers		
and clearing organizations		104,276
Decrease in other assets		758
Increase in accrued expenses and other payables		8,513
Decrease in amount due to Parent	_	(25,020)
Net cash provided (used) by operating activities		206,193
Cash flows from investing activities:		
Increase in securities owned at market value		(302,258)
Net cash provided (used) by investing activities		(302,258)
Cash flows from financing activities:		
Net cash provided (used) by financing activities		-0-
Net decrease in cash and cash equivalents		(96,065)
Cash and cash equivalents at beginning of year		489,759
Cash and cash equivalents at end of year	<u>\$</u>	393,694
Supplemental Disclosures of Cash Flow Information		
Cash paid during the year for:		
Interest	<u>\$</u>	-0-
Income taxes	<u>\$</u>	60,605

The accompanying notes are an integral part of these financial statements.

### FIRST DALLAS SECURITIES, INC. Notes to Financial Statements July 31, 2007

#### Note 1 - Summary of Significant Accounting Policies

First Dallas Securities, Inc. (the "Company") is a broker-dealer in securities registered with the Securities and Exchange Commission ("SEC") and is a member of the National Association of Securities Dealers ("NASD"). The Company operates under (SEC) Rule 15c3-3(k)(2)(ii), which provides that all funds and securities belonging to the Company's customers would be handled by a clearing broker-dealer. The Company is registered with the SEC as a registered investment advisor. The Company is a Texas Corporation that is a wholly-owned subsidiary of First Dallas Holdings, Inc. (the "Parent"). Substantially all of the Company's business is conducted with customers located in the southwestern United States.

Security transactions (and related commission revenue and expense) are recorded on a trade date basis.

Securities readily marketable are carried at fair market value and securities not readily marketable are carried at fair value as determined by management of the Company. The increase or decrease in net unrealized appreciation or depreciation of securities is credited or charged to operations.

Money market funds are considered cash equivalents for the purposes of the statement of cash flow.

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Income taxes are provided for the tax effects of transactions reported in the financial statements and consist of taxes currently due. The provision for federal income taxes differs from the expected amount using statutory rates because certain expenses included in the determination of net income are non-deductible for tax reporting purposes.

### FIRST DALLAS SECURITIES, INC. Notes to Financial Statements

July 31, 2007

#### Note 2 - Net Capital Requirements

Pursuant to the net capital provisions of Rule 15c3-1 of the Securities Exchange Act of 1934, the Company is required to maintain a minimum net capital, as defined under such provisions. Net capital and the related net capital ratio may fluctuate on a daily basis. At July 31, 2007, the Company had net capital of approximately \$1,061,383 and net capital requirements of \$250,000. The Company's ratio of aggregate indebtedness to net capital was .13 to 1. The Securities and Exchange Commission permits a ratio of no greater than 15 to 1.

#### Note 3 - Possession or Control Requirements

The Company does not have any possession or control of customer funds or securities. There were no material inadequacies in the procedures followed in adhering to the exemptive provisions of (SEC) Rule 15c3-3(k)(2)(ii) by promptly transmitting all customer funds and securities to the clearing broker who carries the customer accounts.

#### Note 4 - <u>Income Taxes</u>

The Company files a consolidated income tax return with the Parent. Income taxes are recorded using the separate company method to comply with FASB Statement 109. Any resulting provision or benefit for income taxes is recorded as receivable from or payable to the Parent.

#### Note 5 - Related Party Transactions

Parent, per a services agreement, provides all of the general administrative expenses for the Company. The Company paid or accrued to Parent \$1,424,332 in administrative fees, \$809,000 in management fees, and \$60,620 in federal income taxes during the year ended July 31, 2007. The Company also paid Parent \$2,010,963 which Parent, as a common paymaster, paid to licensed salesmen of the Company. At July 31, 2007, the Company owed the Parent \$116,590 of which \$5,665 relates to Federal income taxes.

The Company acted as the distributor for Hodges Fund ("Fund") until July 1, 2006 which is a series of Professionally Managed Portfolios managed by Hodges Capital Management, Inc. owned by Parent. The Fund paid to the Company a fee at an annual rate of up to .25% of the average daily net assets of the Fund as reimbursement for, or in anticipation of, expenses incurred for distribution-related activity. These fees were \$468,794 for the year ended July 31, 2007.

### FIRST DALLAS SECURITIES, INC. Notes to Financial Statements July 31, 2007

#### Note 6 - <u>Commitments and Contingencies</u>

Included in the Company's clearing agreement with its clearing broker-dealer, is an indemnification clause. This clause relates to instances where the Company's customers fail to settle security transactions. In the event this occurs, the Company will indemnify the clearing broker-dealer to the extent of the net loss on the unsettled trade. At July 31, 2007, management of the Company had not been notified by the clearing broker-dealer, nor were they otherwise aware, of any potential losses relating to this indemnification.

#### Note 7 - Concentration of Credit Risk

The Company maintains deposits in excess of federally insured limits at various times during the year ended July 31, 2007. The risk is managed by maintaining all deposits in high quality institutions.

Supplemental Information

Pursuant to Rule 17a-5 of the

Securities Exchange Act of 1934

as of

July 31, 2007

#### Schedule I

### FIRST DALLAS SECURITIES, INC. Computation of Net Capital Under Rule 15c3-1 of the Securities and Exchange Commission

#### As of July 31, 2007

#### **COMPUTATION OF NET CAPITAL**

Total stockholder's equity qualified for net capital	\$ 1,071,852
Add: Other deductions or allowable credits	
Total capital and allowable subordinated liabilities	1,071,852
Deductions and/or charges Non-allowable assets Other assets	(3,364)
Net capital before haircuts on securities positions	1,068,488
Haircuts on securities (computed, where applicable, pursuant to rule 15c3-1(f)) Other securities	(7,105)
Net capital	<u>\$ 1,061,383</u>
AGGREGATE INDEBTEDNESS	
Items included in statement of financial condition Accrued expenses and other payables Due to Parent	\$ 25,354 116,590
Total aggregate indebtedness	<u>\$141,944</u>

#### Schedule I (continued)

# FIRST DALLAS SECURITIES, INC. Computation of Net Capital Under Rule 15c3-1 of the Securities and Exchange Commission As of July 31, 2007

#### COMPUTATION OF BASIC NET CAPITAL REQUIREMENT

Minimum net capital required (6 2/3% of total aggregate indebtedness)	<u>\$ 9,463</u>
Minimum dollar net capital requirement of reporting broker or dealer	<u>\$ 250,000</u>
Net capital requirement (greater of above two minimum requirement amounts)	<u>\$ 250,000</u>
Net capital in excess of required minimum	<u>\$ 811,383</u>
Excess net capital at 1000%	<u>\$ 1,047,189</u>
Ratio: Aggregate indebtedness to net capital	13 to 1

#### RECONCILIATION WITH COMPANY'S COMPUTATION

There were no material differences in the computation of net capital under Rule 15c3-1 from the Company's computation.

#### Schedule II

# FIRST DALLAS SECURITIES, INC. Computation for Determination of Reserve Requirements Under Rule 15c3-3 of the Securities and Exchange Commission As of July 31, 2007

#### **EXEMPTIVE PROVISIONS**

The Company has claimed an exemption from Rule 15c3-3 under section (k)(2)(ii), in which all customer transactions are cleared through another broker-dealer on a fully disclosed basis.

Company's clearing firm: First Clearing Corporation

Independent Auditor's Report

On Internal Control

Required By SEC Rule 17a-5

Year Ended July 31, 2007



### INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL REQUIRED BY SEC RULE 17a-5

The Board of Directors First Dallas Securities, Inc.

In planning and performing our audit of the financial statements and supplemental schedules of First Dallas Securities, Inc. (the "Company"), for the year ended July 31, 2007, we considered its internal control, including control activities for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on internal control.

Also, as required by rule 17a-5(g)(1) of the Securities Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company including tests of such practices and procedures that we considered relevant to the objectives stated in rule 17a-5(g) in making the periodic computations of aggregate indebtedness and net capital under rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications, and comparisons
- 2. Recordation of differences required by rule 17a-13
- 3. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives.

Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in accordance with accounting principles generally accepted in the United States of America. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control or the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of internal control would not necessarily disclose all matters in internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control components does not reduce to a relatively low level the risk that error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving internal control, including control activities for safeguarding securities, that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at July 31, 2007, to meet the SEC's objectives.

This report is intended solely for the information and use of the Board of Directors, management, the SEC, the National Association of Securities Dealers, Inc., and other regulatory agencies that rely on rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

CF & Co., L.L.P.

CA \$6.UP

Dallas, Texas September 25, 2007

 $\mathbb{END}$